FOR IMMEDIATE RELEASE

NORTHPORT AND PROTON FORM STRATEGIC COLLABORATION

SHAH ALAM, 6 March 2019 - Northport (Malaysia) Bhd ("Northport") and Perusahaan Otomobil Nasional Sdn Bhd ("PROTON") formed a collaboration through the signing of a strategic collaboration and services agreement in relation to the port services to be provided by Northport to PROTON which include vehicle storage as well as to manage the handling of Proton vehicles at the terminal. Meanwhile, PROTON will continue to use Northport as their home port for export, import and transhipment of all types of Proton vehicles.

The agreement was signed by Northport's Chief Executive Officer, Dato' Azman Shah Mohd Yusof and PROTON's Chief Procurement Officer, Mr. Lim Meng Jin in Shah Alam today. Also present during the signing ceremony were Dato' Sri Che Khalib Mohamad Noh, Group Managing Director of MMC Corporation Berhad, Dato’ Radzaif Mohamed, Deputy Chief Executive Officer of PROTON, Mr. Ian James, Group Chief Executive Officer of MMC Port Holdings Sdn Bhd (MMC Ports), and representatives from the Roll-On/Roll-Off (RoRo) shipping industry players.

For the handling of vehicles at Northport, Vehicle Transit Centre (VTC) was developed to enhance the RoRo terminal value chain. Northport has allocated an area of 37 acres for the VTC operations. Currently, Northport offers 8,100 slots for vehicle storage in which 4,500 slots are allocated for PROTON. Annually, Northport has the capacity to handle 150,000 units of vehicles at its terminal.

The VTC is strategically located on-dock to meet the demand for the domestic, regional and international automotive trades. The area is surrounded by high security fencing and monitored round-the-clock using closed circuit and soon-to-be launched drone surveillance system. The services provided at Northport’s VTC include vehicle storage, washing and pre-delivery inspection. It is also equipped with modern tracking export barcode system and three-points electrical charging point for Energy Efficient Vehicles (EEV).
PROTON started using Northport for its port and shipment related activities since 1989. Their first compact sport utility vehicle (SUV), the Proton X70 is currently using Northport as its discharging port. To date, Northport has handled close to 9,000 units of the SUV and are expected to continue to handle the remainder of the units before local production begins at the end of 2019.

Speaking during the signing ceremony, Dato’ Azman said, “Northport’s RoRo Terminal is poised to facilitate PROTON’s demand for comprehensive port services. We are capable of providing end-to-end automotive logistics services with our state-of-the-art port facilities”.

Commenting on behalf of PROTON, Dato’ Radzaif Mohamed said, “PROTON is pleased to extend its business collaboration with Northport in our efforts to rebuild the brand both locally and abroad. Growing export markets is a key component of our future expansion so Northport is a vital strategic partner for us to achieve our aims”.

Northport is a subsidiary of MMC Ports, Malaysia’s largest port operator. MMC Ports is a wholly-owned subsidiary of MMC Corporation Berhad, a conglomerate involved in ports and logistics; energy and utilities; and engineering. MMC operates Port of Tanjung Pelepas Sdn Bhd, Johor Port Berhad, Penang Port Sdn Bhd, Tanjung Bruas Port Sdn Bhd, Kontena Nasional Berhad and JP Logistics Sdn Bhd.

"As Port Klang’s premier multi-purpose port, our principal functions are to ensure safe port operations and continuously improve our operational efficiency in order to meet the growing demands of the logistics and shipping industry. Our aim is to work closely with our strategic partners such as PROTON to fulfill our mutual business objectives as well as to assist in growing the Malaysian economy," said Dato’ Azman.
Dato' Azman Shah Mohd Yusof and Mr. Lim Meng Jin exchanging the Northport-PROTON strategic collaboration and services agreement.

From left - Dato' Azman Shah Mohd Yusof, Chief Executive Officer of Northport, Dato' Sri Che Khalib Mohamad Noh, Group Managing Director of MMC Corporation Berhad; Mr. Lim Meng Jin, Chief Procurement Officer of PROTON and Dato' Radzail Mohomed, Deputy Chief Executive Officer of PROTON.

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**About Northport (Malaysia) Bhd**

Northport (Malaysia) Bhd (Northport) is one of the largest multi-purpose gateway ports of its kind in the national ports system. Northport is grouped under MMC Port Holdings Sdn Bhd (MMC Ports), Malaysia’s largest integrated logistics service provider. MMC Ports is a wholly-owned subsidiary of MMC Corporation Berhad, a leading utilities and infrastructure group with long standing credential and capabilities in ports & logistics, energy & utilities and engineering.

Northport offers dedicated facilities and services to handle a wide variety of cargoes ranging from containers to cars, break bulk cargoes as well as liquid and dry bulk cargoes of all types and shipment sizes.

With a historical tradition dating back more than 100 years, Northport plays an important role in the development of the Malaysian economy and the country’s burgeoning international trade.

Northport is the winner of Malaysia’s Best Seaport - Outstanding Performance Award presented by the Ministry of Transport Malaysia for two consecutive years, in conjunction with the Malaysia World Maritime Week 2016 and 2017.

For more information, please visit [http://www.northport.com.my/](http://www.northport.com.my/)
About MMC Corporation Berhad

MMC Corporation Berhad (MMC) is a leading Utilities and infrastructure group with diversified businesses under three divisions, namely Ports and Logistics, Energy and Utilities and Engineering.

Its key businesses under the Ports and Logistics division include the operations of Pelabuhan Tanjung Pelepas Sdn Bhd, Johor Port Berhad, Northport (Malaysia) Bhd, Penang Port Sdn Bhd, Tanjung Bruas Port Sdn Bhd and Kontena Nasional Berhad. Internationally, MMC has presence in Saudi Arabia via Red Sea Gateway Terminal Company Limited, a container port terminal within the Jeddah Islamic Port.

Under the Energy and Utilities division, MMC is the single largest shareholder of both Malakoff Corporation Berhad and Gas Malaysia Berhad.

MMC's Engineering division has played a major role as the Project Delivery Partner (PDP) and underground works package contractor in completing the 51 km Klang Valley Mass Rapid Transit (KVMRT) Sungai Buloh- Kajang project (SBK Line) and is now the main contractor for the entire Sungai Buloh-Serandang-Putrajaya project (SSP Line). Prior to this, MMC has successfully completed the 329 km Ipoh-Padang Besar Electrified Double Tracking Project as well as the innovative Stormwater Management and Road Tunnel (SMART) motorway, the first of its kind, dual-purpose tunnel in the world.

MMC is also undertaking key civil and infrastructure projects in the country namely Langat Centralised Sewerage Treatment Plant and Langat 2 Water Treatment Plant.

In other businesses, MMC wholly-owns Aliran Ihsan Resources Berhad, a company which specialises in the full spectrum of water treatment and Senai Airport Terminal Services Sdn Bhd, the operator of Senai International Airport in Johor Bahru - a major aviation hub and the main air transportation gateway to Iskandar Malaysia. The Group Property arm of MMC manages close to 6,000 acres of industrial developments in Iskandar Malaysia, Johor and Kulim, Kedah, namely Senai Airport City, Tanjung Bin Petrochemical & Maritime Industrial Centre (TBPMIC) and Northern Technocity (NTC). The Senai Airport City, TBPMIC and NTC developments come under the ambit of the Group Property's three operating companies – Senai Airport City Sdn Bhd, Seaport Worldwide Sdn Bhd and Northern Technocity Sdn Bhd respectively.

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About PROTON

PROTON Holdings Berhad is 50.1% owned by DRB-HICOM Berhad and 49.9% by Zhejiang Geely Holding Group Co. Ltd. Established in 1983, it is the only full-fledged OEM car manufacturer that is complete with research and development (R&D) facility in South-East Asia and was established with three primary national policy objectives, which are, to spearhead the development of component manufacturing industries, to acquire and upgrade technology and industrial skills within the automotive manufacturing industry and to strengthen the international competitiveness of Malaysia's industrial capability.

1985 marked a momentous year in Malaysia’s history when the country’s first national car, the Proton Saga, rolled out for the masses. Since then, its offerings include versatile and reliable four-door family vehicles such as the Saga and Persona, stylish executive sedans such as Prevé, the elegant executive D-segment Perdana as well as spacious and affordable multi-purpose vehicles like the Exora and Ertiga. There is also the sleek sporty Suprima S that is packed with performance and the bold and stylish Iriz that emphasises safety and is the most affordable 5-Star ASEAN NCAP car.

PROTON is more than just a car company as its inception as a key driver of national development has seen the brand accelerate its learning curve through technology transfer with strategic partnership and technical collaborations. There is no doubt that it has helped grow the Malaysian economy through its progress and success in the automobile industry.

By listening to the needs of customers, PROTON cars are now steadily on track to achieve the mission for the future, with PROTON set to become a marque which builds quality and safe cars with passion and soul; cars that are enjoyable to drive - and a pleasure to own. For more information, visit http://www.proton.com.

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