

MMC Corporation Berhad

Financial Results

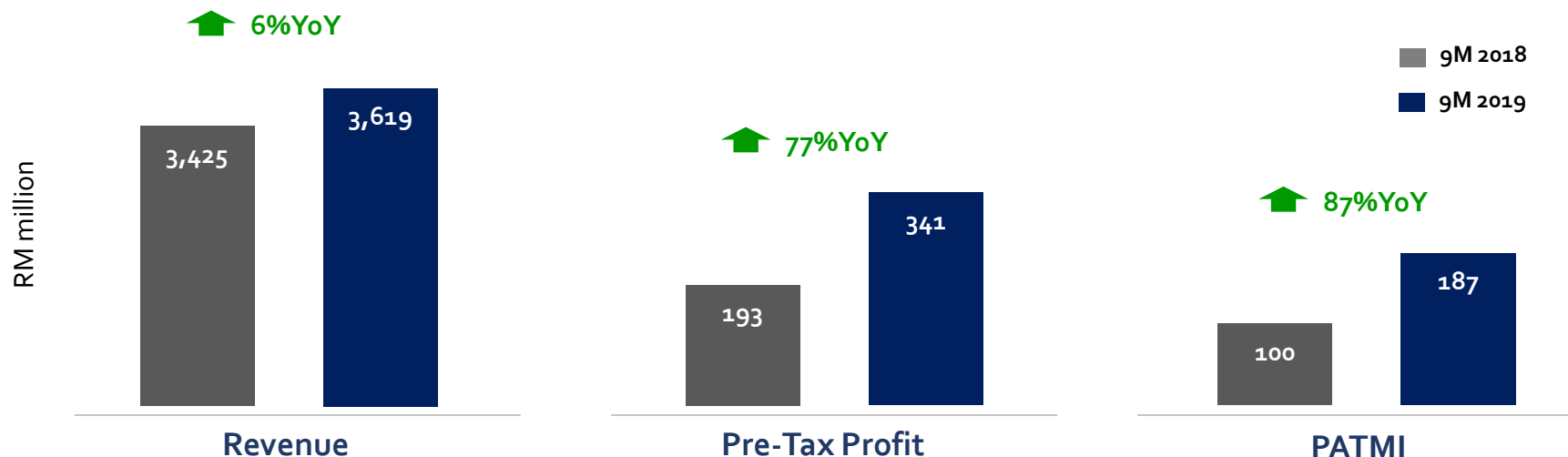
Ended 30 September 2019 (9M2019)



November 2019

MMC Group of Companies



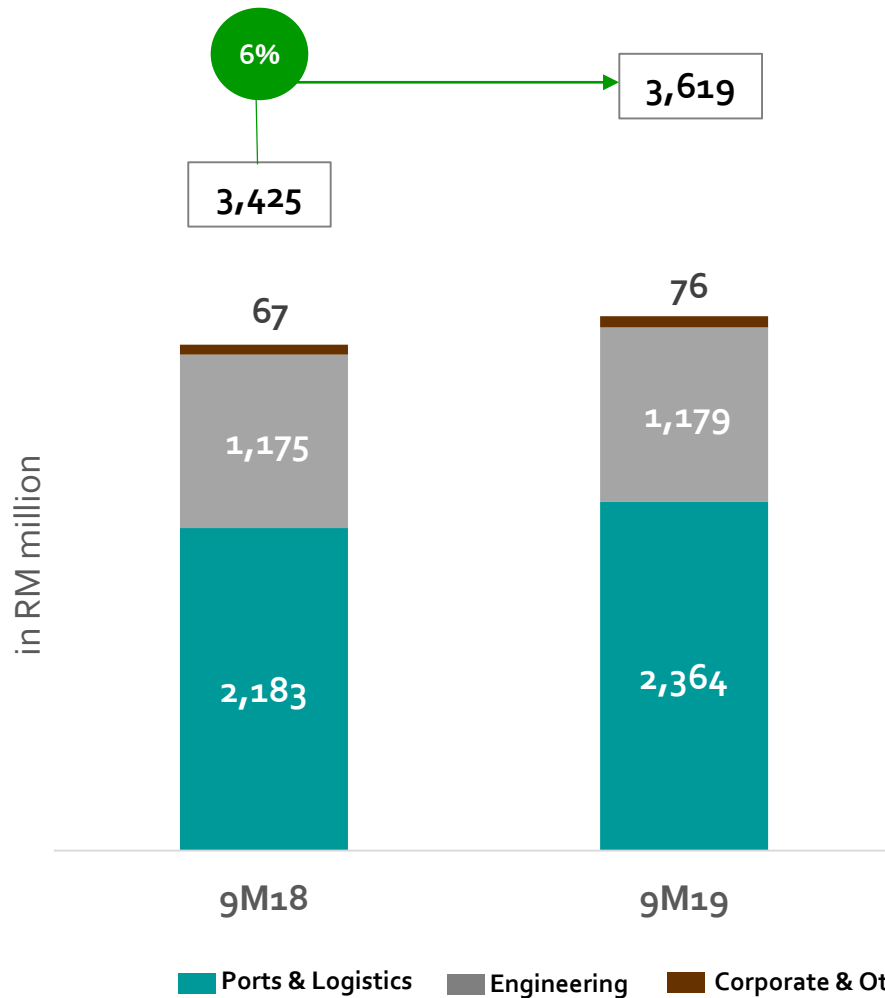


- Group revenue recorded higher by 6%YoY mainly due to:
 - Higher work progress from KVMRT-SSP Line;
 - Full year consolidation of PPSB's revenue; and
 - Higher volume handled at PTP.
- Group's PBT recorded higher by 77%YoY due to:
 - Higher contributions from port entities and KVMRT-SSP Line;
 - Gain on disposal of assets held for sale; and
 - Lower administrative costs excluding depreciation and amortization.

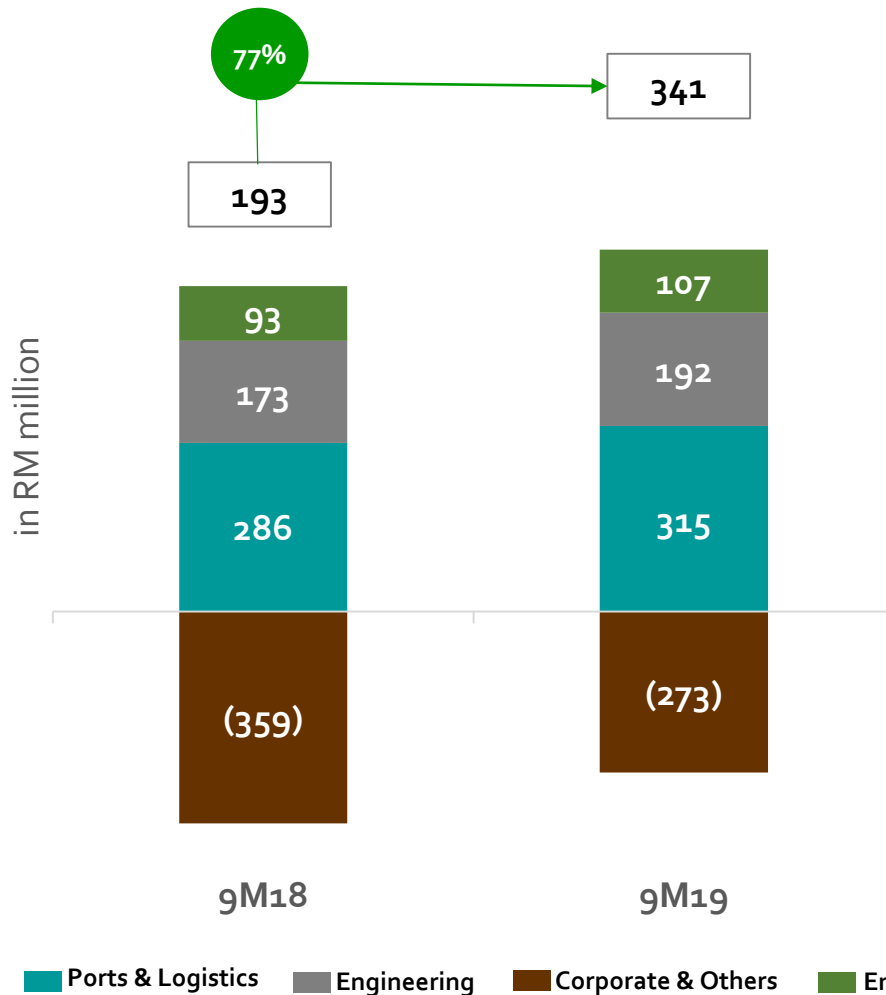
MMC GROUP: CONSOLIDATED INCOME STATEMENT



in RM million	9M2019	9M2018	Variance (YoY)	Highlights	3Q2019	2Q2019	Variance (QoQ)
Revenue	3,619	3,425	6%	<ul style="list-style-type: none"> - Higher work progress from KVMRT-SSP Line. - Full year consolidation of PPSB's revenue. - Higher volume handled at PTP. 	1,246	1,230	1%
Cost of Sales	(2,257)	(2,265)	0%		(798)	(753)	6%
Gross Profit	1,363	1,160	18%		447	478	-6%
Other operating income	158	150	5%		66	57	16%
Administrative expenses	(633)	(564)	12%		(224)	(212)	6%
Other operating expenses	(248)	(300)	-17%		(87)	(81)	7%
Finance costs	(513)	(399)	29%		(166)	(176)	-6%
Share of results:							
associates	119	85	40%		50	34	47%
joint ventures	96	61	57%		35	33	6%
Profit before zakat & tax	341	193	77%	<ul style="list-style-type: none"> - Higher contributions from port entities and KVMRT-SSP Line. - Gain on disposal of assets held for sale. - Lower administrative costs. 	120	132	-9%
Taxation & Zakat	(116)	(56)	107%		(42)	(50)	-16%
Profit attributable to:							
Owners of the Parent	187	100	87%		66	67	-1%
Non-controlling interests	37	37	1%		12	14	-14%
	224	137	64%		78	82	-5%
EPS (sen)	6.1	3.3	85%		2.2	2.2	0%



- Ports & Logistics – Higher volume handled at PTP and JPB plus effect from full year consolidation of PPSB’s revenue.
- Engineering – Higher work progress from KVMRT-SSP Line.
- Others – Higher passenger volume at Senai Airport.



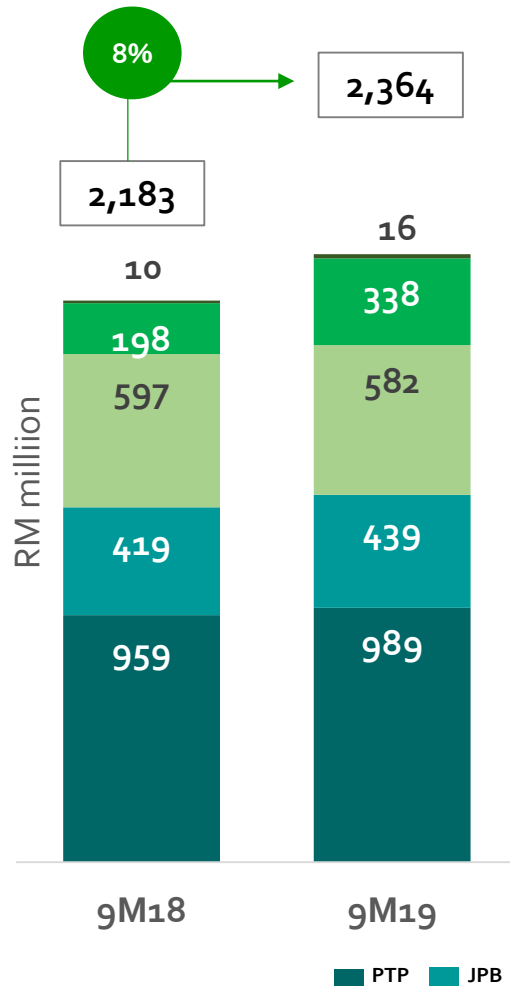
- Ports & Logistics – Higher volume handled at PTP and JPB, oil spill compensation at PTP as well as contribution from Red Sea Gateway Terminal.
- Engineering – Higher work progress from KVMRT-SSP Line .
- Corporate & Others – Gain on disposal of an asset held for sale, lower finance costs incurred and lower administrative cost.

QUARTERLY SEGMENTAL BREAKDOWN

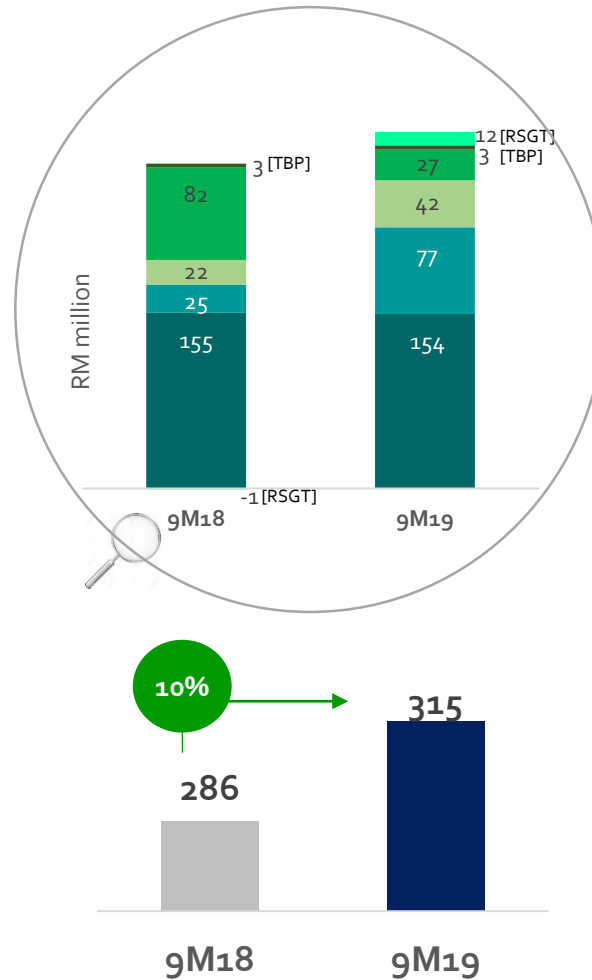


Quarterly Segmental Breakdown	9M2019			Variance (YoY)	Highlights	3Q2019		
	gM2019	gM2018	Variance (YoY)			3Q2019	2Q2019	Variance (QoQ)
Revenue:								
Ports & Logistics	2,364	2,183	8%	→	Higher volume handled at PTP and JPB plus effect from full year consolidation of PPSB's revenue.	782	802	-2%
Engineering	1,179	1,175	0%			438	402	9%
Corporate & Others	76	67	13%	→	Higher passenger volume at Senai Airport.	26	26	0%
Total revenue	3,619	3,425	6%			1,246	1,230	1%
Profit before Tax:								
Ports & Logistics	315	286	10%	↵	Higher volume handled at PTP and JPB, oil spill compensation at PTP as well as contribution from Red Sea Gateway Terminal.	92	119	-23%
Energy & Utilities	107	93	15%			46	29	59%
Engineering	192	173	11%	→	Higher work progress from KVMRT-SSP Line .	73	68	7%
Corporate & Others	(273)	(359)	24%	→	Gain on disposal of an asset held for sale, lower finance costs incurred and lower administrative cost.	(91)	(84)	8%
Total PBT	341	193	77%			120	132	-9%

Revenue



Pre-tax profit



Operational Statistics

Port of Tanjung Pelepas

Volume	9M19	Growth (YoY)
Container (in mil. TEUs)	6.8	3%

Johor Port Berhad

Throughput (in mil. FWT)	9M19	Growth (YoY)
Liquid bulk	10.3	-2%
Dry bulk	2.9	-7%
Break bulk	0.6	-16%
Total Conventional	13.8	-3%
Container (in mil. TEUs)	0.8	9%

Northport (M) Bhd

Throughput (in mil. FWT)	9M19	Growth (YoY)
Liquid bulk	1.9	3%
Dry bulk	2.0	-7%
Break bulk	2.1	8%
RORO	0.9	117%
Total Conventional	6.9	9%
Container (in mil. TEUs)	2.0	-3%

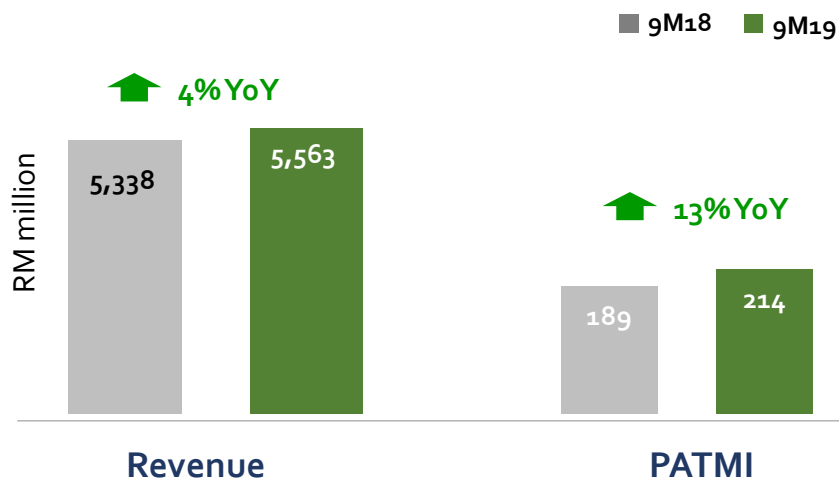
Penang Port Sdn Bhd

Throughput (in mil. FWT)	9M19	Growth (YoY)
Liquid	3.3	0.1%
Dry bulk	2.8	-18%
Break bulk	1.1	-4%
Total Conventional	7.2	-9%
Container (in mil. TEUs)	1.1	-2%

Tanjung Bruas Port

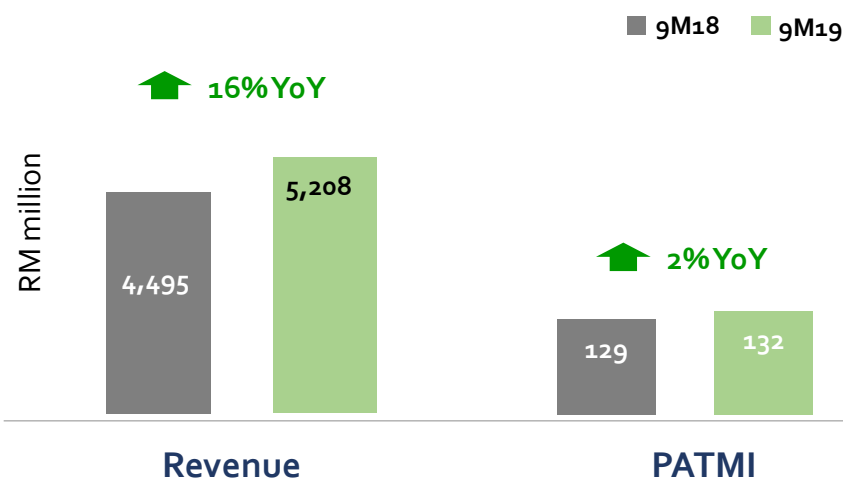
Volume ('000 FWT)	9M19	Growth (YoY)
Total Conventional	710	48%
Container (in '000 TEUs)	7.4	N/A

MALAKOFF Company Level



- Higher revenue recorded due to higher energy payment recorded from TBP and TBE coal plants on the back of higher applicable coal price as well as Segari Energy Ventures Sdn Bhd ("SEV") given the higher dispatch factor.
- Higher profit primarily attributed to improved contribution from TBE coal plant given the shorter plant outage duration, lower barging and demurrage costs following timely completion of coal unloading jetty, lower net finance costs coupled with gain on remeasurement of existing investment in Shuaibah.

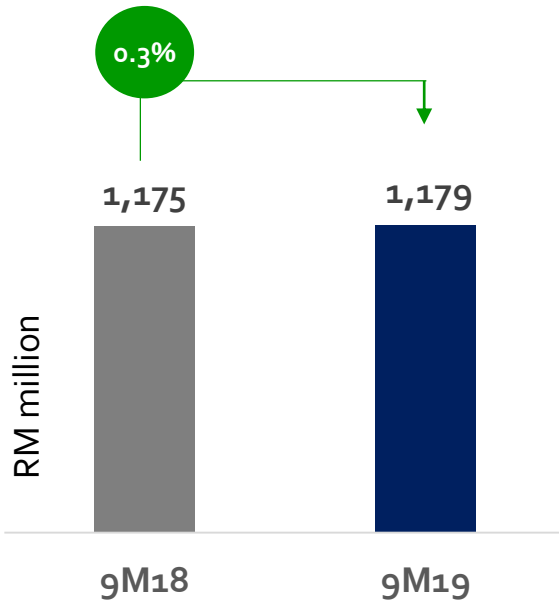
GAS MALAYSIA Company Level



- Higher revenue mainly due to higher natural gas tariff and higher volume of gas sold.

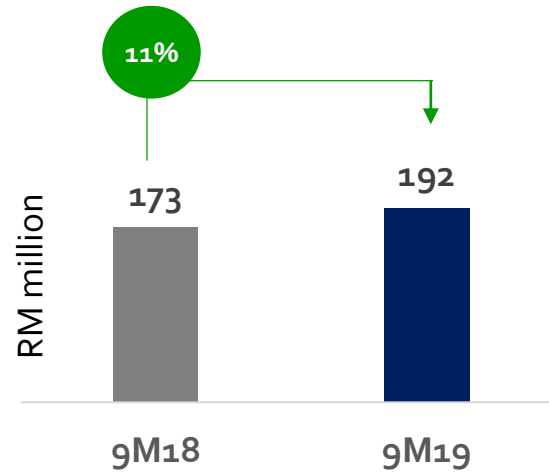
Revenue

Higher work progress from KVMRT-SSP Line



Pre-tax profit

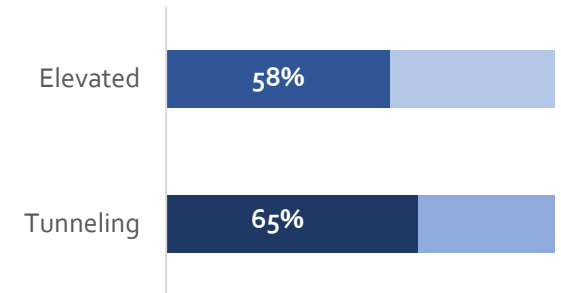
Higher work progress from KVMRT-SSP Line



KVMRT Project Progress



Sungai Buloh – Serdang – Putrajaya Line (SSP)



*As of Sept 2019

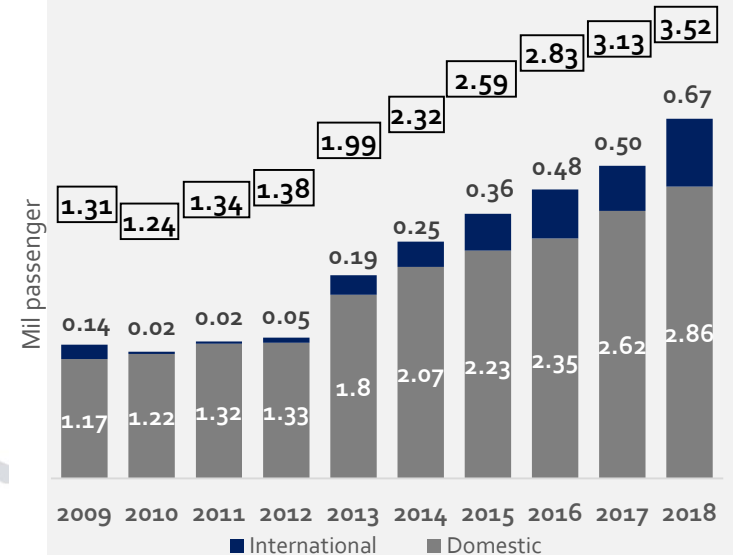


Operational Statistics

Senai Airport Terminal

Operational Data	9M19	Growth (YoY)
Passengers Traffic ('000)		
Domestic	2,660	30%
International	526	7%
Total	3,186	25%
Cargo (tonnage)	11,269	65%

Passengers handled (2009 – 2018)





Ports & Logistics

- Operational and cost synergies would further improve the performance of its Ports & Logistics division
- Continuous investments into the ports' infrastructure, capacities and capabilities along with execution of operational plans are expected to deliver positive results.



Energy & Utilities

- Positive contribution from its two associates namely:
 - ✓ Malakoff
 - ✓ Gas Malaysia



Engineering

- Substantial existing order-book anchored by KVMRT-SSP Line.
- Other on-going projects

Overall, the Group expects to strengthen our capabilities with a focus on operating performance and efficiency, whilst exploring new opportunities. Based on the foregoing, the Group expects the financial performance for 2019 to be satisfactory.

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Thank You

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